Financial Statements and Related Announcement::Second Quarter and/ or Half Yearly Results

Issuer & Securities

Issuer/ Manager	IPS SECUREX HOLDINGS LIMITED
Securities	IPS SECUREX HOLDINGS LIMITED - SG1BJ0000005 - 42N
Stapled Security	No

Announcement Details

Announcement Title	Financial Statements and Related Announcement
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Announcement Sub Title	Second Quarter and/ or Half Yearly Results
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Submitted By (Co./ Ind. Name)	Kelvin Lim Ching Song
Designation	Executive Director and Chief Executive Officer
Description (Please provide a detailed description of the event in the box below - Refer to the Online help for the format)	Please refer to the attached.

Additional Details

For Financial Period Ended	31/12/2016
Attachments	 IPS - 1H2017 Results Announcement.pdf IPS - 1H2017 Results Media Release.pdf Total size =779K



Financial Statements And Dividend Announcement For The Half Year Ended 31 December 2016

This announcement has been prepared by IPS Securex Holdings Limited (the "Company" and, together with its subsidiaries, the "Group") and its contents have been reviewed by the Company's sponsor, United Overseas Bank Limited (the "Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("SGX-ST"). The Sponsor has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr David Tham, Senior Director, Equity Capital Markets, who can be contacted at 80 Raffles Place, #03-03 UOB Plaza 1, Singapore 048624, Telephone: +65 6533 9898.

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF HALF YEAR RESULTS

The Company had on 24 February 2016 entered into a conditional sale and purchase agreement with Mr Lim Ang Seng and Mr Lim Bang Quan (collectively known as the "Vendors") to acquire 100.0% of the issued share capital of Yatai Security & Communications Pte. Ltd. ("Yatai") and Avac Systems Pte. Ltd. ("AVAC") (the "Acquisition"). Further to the completion of the Acquisition on 1 April 2016, the results of Yatai and AVAC have been incorporated into the results of the Group with effect from the date thereof. Please refer to the Company's announcements on the SGXNET dated 29 October 2015, 24 February 2016 and 1 April 2016 for further details on the Acquisition.

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		
	Unaudited	Unaudited	Increase/
	1H2017 ⁽¹⁾	1H2016 ⁽²⁾	(Decrease)
	S\$	S\$	% change
Revenue	7,134,551	6,963,162	2.5
Cost of sales	(3,544,941)	(3,605,719)	(1.7)
Gross profit	3,589,610	3,357,443	6.9
Other income	475,503	194,519	144.5
Administrative expenses	(3,234,143)	(2,404,492)	34.5
Other operating expenses	(16,511)	(18,181)	(9.2)
Finance costs	(26,143)	(20,027)	30.5
Profit before tax	788,316	1,109,262	(28.9)
Tax expense	(62,945)	(107,530)	(41.5)
Profit for the period, representing total comprehensive income for			
the period	725,371	1,001,732	(27.6)

⁽¹⁾ "1H2017" refers to the half year ended 31 December 2016.

⁽²⁾ "1H2016" refers to the half year ended 31 December 2015.

The net profit attributable to shareholders of the Company includes the following (charges)/credits:

	Group			
	Unaudited 1H2017	Unaudited 1H2016	Increase/ (Decrease)	
	S\$	S\$	% change	
After charging:				
Depreciation of plant and equipment	(523,465)	(432,815)	20.9	
Finance costs	(26,143)	(20,027)	30.5	
Plant and equipment written off	(9,159)	-	NM	
Inventories written off	(1,854)	-	NM	
Under provision of income tax in				
respect of prior year	(2,781)	(109)	2,451.4	
and crediting:				
Foreign exchange gain	413,652	66,124	525.6	
Miscellaneous income	23,434	73,659	(68.2)	
Rental income	6,649	-	NM	
Interest income	10,176	3,878	162.4	
Government grants and subsidies	21,593	19,059	13.3	

NM denotes not meaningful.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Gre	oup	Com	ipany
A00FT0	Unaudited As at 31.12.2016	Audited As at 30.06.2016	Unaudited As at 31.12.2016	Audited As at 30.06.2016
ASSETS Current assets	S\$	S\$	S\$	S\$
Cash and cash equivalents	4,526,088	3,914,031	298,136	1,105,336
Trade receivables	8,570,193	6,874,261	290,130	1,105,550
Other receivables	753,109	934,431	2,674,746	2 072 200
Loan to subsidiary corporation	755,109	934,431		3,073,389
Inventories	075 040	- 751,615	3,768,400	4,261,400
Total current assets	975,640 14,825,030	12,474,338	<u> </u>	8,440,125
Non-current assets				
			4 966 100	4 966 100
Investment in subsidiary corporations	1 246 605	4 500 040	4,866,199	4,866,199
Plant and equipment	4,316,605	4,590,913	-	-
Long term trade receivables	2,516,107	3,690,529 8,281,442	4,866,199	-
Total assets	<u>6,832,712</u> 21,657,742	20,755,780	4,800,199	4,866,199 13,306,324
LIABILITIES AND EQUITY				
Current liabilities				
Trade payables	4,651,404	3,579,508	-	-
Other payables	2,061,633	2,062,204	860,506	1,266,885
Finance lease	163,816	216,389	-	-
Borrowings	1,061,561	556,712	461,561	356,712
Income tax payable	229,205	340,009	-	-
Total current liabilities	8,167,619	6,754,822	1,322,067	1,623,597
Non-current liabilities				
Borrowings	658,828	674,087	658,828	674,087
Finance lease	18,385	73,327	-	-
Deferred tax liability	449,165 1,126,378	400,170 1,147,584	- 658,828	- 674,087
	-,,	.,,	,	
Capital and reserves				
Share capital	9,405,906	9,405,906	9,405,906	9,405,906
Capital reserves	(589,999)	(589,999)	210,000	210,000
Accumulated profit	3,547,838	4,037,467	10,680	1,392,734
	12,363,745	12,853,374	9,626,586	11,008,640
Total liabilities and equity	21,657,742	20,755,780	11,607,481	13,306,324

1(b)(ii) In relation to the aggregate amount of the group's borrowings and debt securities, specify the following as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:

		As	at	
	31.12	.2016	30.06	6.2016
Group	Secured S\$	Unsecured S\$	Secured S\$	Unsecured S\$
Amount repayable in one year or less, or on demand	1,225,377	-	773,101	-
Amount repayable after one year	677,213	-	747,414	-
	1,902,590	-	1,520,515	-

Details of the collaterals:

The Group's borrowings are secured by corporate guarantees provided by IPS Securex Holdings Limited and IPS Securex Pte. Ltd.. The Group's finance lease is secured by the respective plant and equipment under the lease.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	
	Unaudited 1H2017 S\$
39	39
16 1,109,262	788,316
10 1,103,202	700,010
76) (3,878)	(10,176)
	26,143
	523,465
	9,159
	1,854
•	(314,862)
	1,023,899
, , ,	(183,897)
	181,322
-	(225,879)
	934,402
•	(1,459)
,	1,728,388
	(124,754)
	10,176
10 (716,629)	1,613,810
(47,785)	(258,316)
	(258,316)
00) (1,215,000)	(1,215,000)
, , , ,	(25,255)
, , ,	880,400
	(390,810)
, , ,	(107,515)
	(858,180)
	497,314
	114,743
8	3,914,03 4,526,08

Cash at bank and on hand

Page 5

2,318,245

4,526,088

1(d)(i) A statement (for the issuer and the group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

S\$ Group	Share capital	Capital reserve	Accumulated (losses)/profit	Total
Balance at 1 July 2016	9,405,906	(589,999)	4,037,467	12,853,374
Dividends paid	-	-	(1,215,000)	(1,215,000)
Total comprehensive income for the period	-	-	725,371	725,371
Balance at 31 December 2016	9,405,906	(589,999)	3,547,838	12,363,745
Balance at 1 July 2015	9,405,906	(589,999)	2,987,751	11,803,658
Dividends paid	-	-	(1,215,000)	(1,215,000)
Total comprehensive income for the period		-	1,001,732	1,001,732
Balance at 31 December 2015	9,405,906	(589,999)	2,774,483	11,590,390
Company				
Balance at 1 July 2016	9,405,906	210,000	1,392,734	11,008,640
Dividends paid	-	-	(1,215,000)	(1,215,000)
Total comprehensive income for the period	-	-	(167,054)	(167,054)
Balance at 31 December 2016	9,405,906	210,000	10,680	9,626,586
Balance at 1 July 2015	9,405,906	210,000	1,694,835	11,310,741
Dividends paid	-	-	(1,215,000)	(1,215,000)
Total comprehensive income for the period	-	-	(217,788)	(217,788)
Balance at 31 December 2015	9,405,906	210,000	262,047	9,877,953

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

	Number of shares	Issued and paid-up share capital (S\$)	
As at 1 July 2016 and 31 December 2016	486,000,000	9,405,906	

There were no outstanding convertibles or shares held as treasury shares as at 31 December 2015 and 31 December 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at		
	31.12.2016	30.06.2016	
Total number of issued shares excluding treasury shares	486,000,000	486,000,000	

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the auditors of the Company.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the Group's financial statements for 1H2017 as its most recently audited financial statements for the financial year ended 30 June 2016.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

There are no changes in the Group's accounting policies and methods of computation including any required by an accounting standard. The adoption of the new and revised Financial Reporting Standards (including their consequential amendments) and interpretations is assessed to have no material impact on the results of the Group and of the Company for the half year ended 31 December 2016.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group	
Earnings per ordinary share ("EPS")	Unaudited 1H2017	Unaudited 1H2016
Profit attributable to owners of the Company (S\$)	725,371	1,001,732
Weighted average number of ordinary shares after adjusting for Share Split $^{\left(1\right) }$	486,000,000	486,000,000
EPS - Basic and diluted (cents) after adjusting for Share Split ⁽¹⁾	0.15	0.21

⁽¹⁾ On 31 August 2015, the Company announced a proposed share split of every one (1) existing ordinary share held by shareholders of the Company into three (3) shares (the "Share Split") which resulted in the Company having a share capital of 162,000,000 shares before the Share Split to 486,000,000 shares after the Share Split the listing of which had commenced with effect from 9.00 a.m. on 2 October 2015. The number of ordinary shares after the Share Split of 486,000,000 shares has been used to compute the EPS for 1H2017 and 1H2016 as if the Share Split had been completed on 1 July 2015.

The basic and diluted earnings per share were the same for 1H2017 and 1H2016 as there were no potentially dilutive instruments as at 31 December 2016 and 31 December 2015.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-

- (a) current financial period reported on; and
- (b) immediately preceding financial year.

	Group		Company	
	Unaudited As at 31.12.2016	Audited As at 30.06.2016	Unaudited As at 31.12.2016	Audited As at 30.06.2016
Net asset value per ordinary share based on the number of shares in issue at end of period/year, as adjusted for the Share				
Split (cents) ⁽¹⁾	2.5	2.6	2.0	2.3

⁽¹⁾ For comparative purposes, net asset value per ordinary share as at 31 December 2016 and 30 June 2016 has been computed based on the share capital of 486,000,000 shares.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Review of the Group's performance

The Group has two major business segments, namely (i) Security Solutions Business, and (ii) Maintenance and Leasing Business.

Revenue

The Group's revenue increased by approximately S\$171,000 or 2.5% from S\$7.0 million in 1H2016 to S\$7.1 million in 1H2017.

Revenue from the Security Solutions Business decreased by approximately S\$129,000 or 2.3% from S\$4.4 million in 1H2016 to S\$4.3 million in 1H2017. This was mainly attributable to:-

- a) the decrease in demand for integrated security solutions by customers in Singapore of approximately S\$594,000; and
- b) partially offset by the increase in the sale of Acoustic Hailing Systems to customers in the Rest of Southeast Asia⁽¹⁾ of approximately \$\$465,000.

Revenue from the Maintenance and Leasing Business increased by approximately \$\$302,000 or 12.0% from \$\$2.5 million in 1H2016 to \$\$2.8 million in 1H2017. This was mainly attributable to the increase in fees earned of \$\$302,000 from the provision of ad-hoc maintenance support services to customers in Singapore, Indochina⁽²⁾ and the Rest of Southeast Asia.

Cost of sales

Cost of sales decreased by approximately S\$61,000 or 1.7% from S\$3.6 million in 1H2016 to S\$3.5 million in 1H2017. This was mainly due to the net decrease in direct material costs in aggregate of approximately S\$61,000 primarily attributable to:-

- a) the decrease in demand for integrated security solutions in Singapore of approximately S\$94,000; and
- b) partially offset by an increase in the provision of maintenance support services in Singapore of approximately S\$34,000.

Gross profit

Gross profit increased by approximately S\$232,000 or 6.9% from S\$3.4 million in 1H2016 to S\$3.6 million in 1H2017 due to the net decrease in direct material costs and an improvement in gross profit margin mainly attributable to higher margins derived from the Maintenance and Leasing Business.

Other income

Other income increased by approximately S\$281,000 or 144.5% from S\$195,000 in 1H2016 to S\$476,000 in 1H2017. This was mainly due to the increase in foreign exchange gain of S\$348,000 arising from the appreciation of trade receivables denominated in United States dollar against the Singapore dollar.

⁽¹⁾ "Rest of Southeast Asia" includes Malaysia, Brunei, Indonesia, Philippines and Timor Leste. ⁽²⁾ "Indochina" includes Myanmar, Thailand, Laos, Cambodia and Vietnam.

Administrative expenses

Administrative expenses increased by approximately S\$830,000 or 34.5% from S\$2.4 million in 1H2016 to S\$3.2 million in 1H2017. This was mainly attributable to the increase in:-

- a) employees' remuneration and benefit expenses of S\$650,000 which was mainly due to the annual salary increments and increase in headcount arising from the Acquisition;
- b) depreciation of plant and equipment of approximately S\$91,000 which was mainly due to renovation works and purchase of office equipment in connection with the Group's relocation and change of the Company's registered address to its new office at 213 Henderson Road, #04-09, Singapore 159553 in May 2016 ("New Premises");
- c) distribution and marketing expenses of S\$22,000; and
- d) office and storage rental of S\$66,000.

Other operating expenses

Other operating expenses were S\$18,000 in 1H2016 and S\$17,000 in 1H2017.

Finance costs

Finance costs increased by approximately \$\$6,000 or 30.5% from \$\$20,000 in 1H2016 to \$\$26,000 in 1H2017. This was mainly attributable to the higher utilization of trade financing facilities which was in line with the increase in revenue.

Tax expense

Tax expense decreased by approximately \$45,000 or 41.5% from \$108,000 in 1H2016 to \$63,000 in 1H2017. This was mainly attributable to the lower taxable profit for 1H2017 as compared to 1H2016.

Profit for the period

As a result of the above, profit for the period decreased by approximately \$ 276,000 or 27.6% from \$ 1.0 million in 1H2016 to \$ 275,000 in 1H2017.

Review of the Group's financial position

Current assets

Current assets increased by approximately S\$2.4 million from S\$12.5 million as at 30 June 2016 to S\$14.8 million as at 31 December 2016. The increase in current assets was mainly due to the increase in:-

- a) trade receivables of S\$1.7 million mainly due to the reclassification of long term trade receivables of approximately S\$1.2 million as at 30 June 2016 to current trade receivables as at 31 December 2016 and higher sales transacted on credit terms towards the financial period end and which had remained outstanding as at 31 December 2016;
- b) cash and cash equivalents of S\$612,000 mainly due to receipts from customers;
- c) inventories of S\$224,000 due to increase in purchase of parts and components; and
- d) offset by the net decrease in other receivables of S\$181,000 mainly due to repayment by the main contractor of working capital loans provided to it for certain software development and maintenance projects amounting to S\$386,000, an increase in deferred expenditure of

S\$135,000 pertaining to sub-contracting costs prepaid for maintenance support services and prepayment for insurance premiums and miscellaneous expenses of S\$71,000.

Non-current assets

Non-current assets decreased by approximately \$\$1.4 million from \$\$8.3 million as at 30 June 2016 to \$\$6.8 million as at 31 December 2016. The decrease in non-current assets was mainly due to the reclassification of long term trade receivables of approximately \$\$1.2 million as at 30 June 2016 to current trade receivables as at 31 December 2016.

Current liabilities

Current liabilities increased by approximately S\$1.4 million from S\$6.8 million as at 30 June 2016 to S\$8.2 million as at 31 December 2016. The increase in current liabilities was mainly due to the increase in:-

- a) trade payables of approximately S\$1.1 million due to suppliers which had remained outstanding as at 31 December 2016;
- b) borrowings of S\$505,000 for working capital purposes and to finance the Acquisition; and
- c) partially offset by the decrease in income tax payable of S\$111,000 in line with the lower taxable profit in 1H2017.

Non-current liabilities

Non-current liabilities remain relatively stable at S\$1.1 million as at 30 June 2016 and 31 December 2016.

Capital and reserves

The decrease in capital and reserves from approximately S\$12.9 million as at 30 June 2016 to \$12.4 million as at 31 December 2016 was mainly due to dividend payments amounting to S\$1.2 million in relation to dividends declared in respect of the financial year ended 30 June 2016, partially offset by the profits from 1H2017 of S\$725,000.

Review of the Group's cashflows

Net cash from operating activities

In 1H2017, the net cash from operating activities was approximately S\$1.6 million, which consisted of operating cashflows before working capital changes of S\$1.0 million, net working capital inflow of S\$704,000, income tax paid of S\$125,000 and interest received of S\$10,000.

The net working capital inflow arose mainly from the following:-

- a) an increase in trade payables of S\$934,000 due to suppliers which had remained outstanding as at 31 December 2016;
- b) the net decrease in other receivables of S\$181,000 mainly due to repayment by the main contractor of working capital loans provided to it for certain software development and maintenance projects amounting to S\$386,000, an increase in deferred expenditure of S\$135,000 pertaining to sub-contracting costs prepaid for maintenance support services and prepayment for insurance premiums and miscellaneous expenses of S\$71,000;
- c) partially offset by an increase in trade receivables of S\$184,000 mainly due to higher sales transacted on credit terms towards the financial period end and which had remained outstanding as at 31 December 2016; and
- d) partially offset by an increase in inventories of S\$226,000 due to increase in purchase of parts and components.

Net cash used in investing activities

Net cash used in investing activities amounted to approximately S\$258,000 in 1H2017 which was mainly due to the renovation works and purchase of office equipment for the New Premises.

Net cash from financing activities

Net cash used in financing activities amounted to approximately S\$858,000 in 1H2017 which was mainly due to the payment of dividends of S\$1.2 million and the repayment of bank borrowings and finance leases in aggregate of S\$498,000, partially offset by additional bank borrowings taken up of S\$880,000.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

According to the Global Terrorism Index 2016 by the Institute for Economics and Peace¹, there were over 73,000 terrorist attacks since 2000 killing more than 170,000 people and in 2015 alone, the estimated economic impact of terrorism on the global economy was US\$89.6 billion.

In Asia, the Islamic State of Iraq and Syria continues to be a significant threat having the means, motive and opportunity to conduct their terrorist activities and in turn compelling many countries to prepare against extremist threats. In addition, rising tensions in state-to-state relations including disputes over territorial claims at sea for example, have created an increasingly complex and volatile security environment.

With these heightened security threats and issues, the Group believes that it is in a good position to benefit from the increasing long-term demand for security products and integrated security solutions. In order to navigate this complex environment, and serve the requirements of different countries in the region, the Group will further broaden its range of security products and integrated security solutions to offer a plethora of options for customers to deal with their specific security challenges.

Pursuant to the Company's announcement dated 13 May 2015, and:

- (a) the business agreement dated 11 May 2015 between the Company's wholly-owned subsidiary, IPS Securex Pte. Ltd. ("IPS"), and United Tactical Systems LLC ("UTS"), IPS is in the process of establishing a centralised service centre in Singapore in relation to all product returns and repairs for the UTS line of products and accessories, including Pepperball brand of non-lethal countermeasure technology products to support the Group's customers; and
- (b) the memorandum of understanding ("MOU") dated 11 May 2015 between IPS and UTS, IPS is still in discussions with UTS to mutually explore development, manufacturing, marketing and selling efforts for component manufacturing, product assembly and product service for UTS line of products and accessories.

Pursuant to the Company's announcement dated 22 December 2014 and the MOU of even date between IPS, UTS and Wattre Corporation, parties are currently exploring the development, manufacturing, marketing and sale of HyperWhistle, a high decibel traditional form whistle.

Further, pursuant to the Company's announcement dated 20 April 2015, the Group has completed the pilot run of its Secured Virtual Healthcare Systems and Solutions (the "SVHSS") at Kembangan-Chai Chee Seniors Activity Centre (the "SAC"). The SVHSS enables real-time communication and interface between volunteers of the SAC and the elderly at home who require

emergency assistance. With this initial phase completed, the Group is currently waiting for the customer to make a decision on a potential procurement and roll-out plan.

In the meantime, the Group will continue to further develop and grow its business after the acquisition and successful integration of Yatai Security & Communications Pte. Ltd. and Avac Systems Pte. Ltd. into the Group in 2016. The Company will make such further announcements to inform its shareholders of any updates or developments in due course.

Barring any unforeseen circumstances, the Group remains positive about the business outlook for FY2017.

¹ Global Terrorism Index 2016 by the Institute for Economics and Peace, <u>http://economicsandpeace.org/</u>

11. Dividend

(a) Whether any interim (final) ordinary dividend has been declared (recommended)

No.

(b) Any dividend declared (recommended) for the corresponding period of the immediately preceding financial year?

No.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared (recommended), a statement to that effect.

Not applicable.

13. If the group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a general mandate from shareholders for interested person transactions ("IPT") pursuant to Rule 920(1)(a)(ii) of the Listing Manual Section B: Rules of Catalist of the SGX-ST ("Catalist Rules"). However, pursuant to Rule 905 of the Catalist Rules, the following is disclosed.

	Aggregate value of all interested person transactions during the period under review (excluding transactions less than S\$100,000 and transactions conducted under Shareholders' Mandate pursuant to Rule 920 of the Catalist Rules)
Provision of group services (such as finance, corporate secretarial, human resources, warehouse operation cost and rental expense) by:-	S\$
IPS Realty Pte Ltd IPS Group Pte. Ltd.	(108,000) (29,496)

14. Use of Share Placement Proceeds

The Company undertook a share placement exercise (the "Placement") whereby 6,000,000 new ordinary shares were allotted and issued on 14 October 2014 to Mr Goh Khoon Lim at a subscription price of \$\$0.42 per share to raise net proceeds of approximately \$\$2.5 million.

Pursuant to an announcement dated 20 January 2017 by the Company, it was announced that the net proceeds from the Placement had been fully utilised.

15. Confirmation by the Issuer pursuant to Rule 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers as required under Rule 720(1) of the Catalist Rules.

16. Negative confirmation by the Board pursuant to Rule 705(5)

The board of Directors (the "Board") hereby confirms that, to the best of its knowledge, nothing has come to the attention of the Board, which may render the unaudited financial statements of the Group for 1H2017 to be false or misleading in any material aspect.

By Order of the Board

Kelvin Lim Ching Song Executive Director and Chief Executive Officer 8 February 2017



Media Release

IPS Securex's 1H2017 gross profit grew to S\$3.6 million

- IPS Securex believes that the demand for security products and integrated security solutions will continue to rise and benefit it in the long term
- Gross profit increased by 6.9% to S\$3.6 million in 1H2017
- Revenue increase of 2.5% to S\$7.1 million due to an increase in the revenue for the Maintenance and Leasing Business

SINGAPORE, 8 February 2017 – IPS Securex Holdings Limited ("IPS Securex" or the "Company"

and, together with its subsidiaries, the "**Group**"), a leading provider of security products and integrated security solutions with an established regional presence in the Asia Pacific, is pleased to announce that its gross profit for the half year ended 31 December 2016 ("1H2017") grew 6.9% to approximately S\$3.6 million from the previous corresponding half year ended 31 December 2015 ("1H2016"). This was on the back of a 2.5% increase in revenue to S\$7.1 million in 1H2017 compared to S\$7.0 million in 1H2016.

Commenting on the 1H2017 results, Mr Kelvin Lim (林青宋), Executive Director and Group Chief Executive Officer of IPS Securex said, *"Our profitability in 1H2017 was affected by our integration with Yatai Security & Communications and Avac Systems which has been completed. We expect stronger sales from our Security Solutions Business for the second half of the financial year ending 30 June 2017 due to seasonality, as our customers who are government bodies and agencies usually finalise their defence and security spending over this period of time. Going forward, we are looking to expand our products and solutions range further so as to cater to the specific requirements of different countries in the Asia Pacific. "*

1H2017 Financial Highlights

In S\$'million unless otherwise stated	1H2017	1H2016	Change (%)
Revenue	7.1	7.0	2.5
Gross profit	3.6	3.4	6.9
Profit before tax	0.8	1.1	(28.9)
Net profit	0.7	1.0	(27.6)

The Group's Maintenance and Leasing Business' revenue increased by approximately 12.0% from S\$2.5 million in 1H2016 to S\$2.8 million in 1H2017. The increase was largely attributable to an increase in fees earned from the provision of ad-hoc maintenance support services to customers in Singapore, Indochina¹ and the Rest of Southeast Asia².

The Group's Security Solutions Business, on the other hand, saw a 2.3% decrease in revenue from S\$4.4 million in 1H2016 to S\$4.3 million in 1H2017, mainly attributable to the decrease in demand for integrated security solutions by customers in Singapore and partially offset by an increase in the sale of Acoustic Hailing Systems to customers in the Rest of Southeast Asia.

The Group's gross profit increased by 6.9% from S\$3.4 million in 1H2016 to S\$3.6 million in 1H2017 mainly due to the net decrease in direct material costs and an improvement in gross profit margin attributable to higher margins derived from the Maintenance and Leasing Business.

Other income increased by 144.5% from S\$195,000 in 1H2016 to S\$476,000 in 1H2017 mainly due to the increase in foreign exchange gain as a result of the appreciation of trade receivables denominated in United States dollar against the Singapore dollar.

Administrative expenses increased by approximately 34.5% from S\$2.4 million in 1H2016 to S\$3.2 million in 1H2017 mainly attributable to the increase in employees' remuneration and benefit expenses primarily due to annual salary increments and an increase in headcount arising from the acquisition of Yatai Security & Communications Pte. Ltd. and Avac Systems Pte. Ltd., as well as depreciation of plant and equipment, distribution and marketing expenses, and office and storage rental.

¹ "Indochina" includes Myanmar, Thailand, Laos, Cambodia and Vietnam.

² "Rest of Southeast Asia" includes Malaysia, Brunei, Indonesia, Philippines and Timor Leste.

Overall, the Group recorded a net profit of approximately S\$0.7 million in 1H2017, which was a 27.6% decrease from approximately S\$1.0. million in 1H2016. The Group's performance for 1H2017 was affected by the acquisition and integration of Yatai Security & Communications Pte. Ltd. and Avac Systems Pte. Ltd. into the Group.

Financial Position

As at 31 December 2016, the Group had net assets of approximately S\$12.4 million, as compared to S\$12.9 million as at 30 June 2016. Cash and cash equivalents as at 31 December 2016 stood at approximately S\$4.5 million as compared to approximately S\$3.9 million as at 30 June 2016.

Looking Ahead

In Asia, the islamic State of Iraq and Syria ("ISIS") continues to be a significant risk, compelling many countries to look at ways of dealing with the extremist threats. In addition, there has been rising tension between countries involved in territorial claims at sea, for example, which has created an increasingly complex and volatile security environment. Given these heightened security threats and issues, the Group believes that it is in a good position to benefit from the increasing long-term demand for security products and integrated security solutions. To provide more options for customers to deal with their specific security challengs, the Group will further broaden its range of security products and integrated security solutions.

Purusuant to a business agreement dated 11 May 2015 between the Company's wholly-owned subsidiary, IPS Securex Pte. Ltd. ("IPS"), and United Tactical Systems LLC ("UTS"), IPS is in the process of establishing a centralised service centre in Singapore in relation to all product returns and repairs for the UTS line of products and accessories, including Pepperball brand of non-lethal countermeasure technology products to support the Group's customers. IPS is also still in discussions with UTS to mutually explore development, manufacturing, marketing and selling efforts for component manufacturing, product assembly and product service for UTS line of products and accessories.

Further, pursuant to a memorandum of understanding dated 22 December 2014 between IPS, UTS and Wattre Corporation, parties are currently exploring the development, manufacturing, marketing and sale of HyperWhistle, a high decibel traditional form whistle.

In addition, the Group has also completed the pilot run of its Secured Virtual Healthcare Systems and Solutions (the "SVHSS") at Kembangan-Chai Chee Seniors Activity Centre (the "SAC") and is currently waiting for the customer to make a decision on a potential procurement and roll-out plan. The SVHSS enables real-time communication and interface between volunteers of the SAC and the elderly at home who require emergency assistance.

Barring any unforeseen circumstances, the Board of Directors remains positive about the Group's business outlook for the financial year ending 30 June 2017.

End.

Note to Media: This media release is to be read in conjunction with the announcement issued on SGXNET on the same date.

About IPS Securex Holdings Limited (<u>www.ips-securex.com</u>)

IPS Securex is one of Singapore's leading providers of security products and integrated security solutions to commercial entities and government bodies and agencies in the Asia Pacific.

Since 2000, it has been providing security products and integrated security solutions for various security requirements including checkpoint security, law enforcement and the protection and surveillance of buildings and critical infrastructure. It is a one-stop security solutions provider - from the supply of a broad range of security products, the design, installation, testing and commissioning of integrated security solutions, to the provision of maintenance support and leasing services to its customers. Carrying over 100 types of security products, the Group has distribution rights for some of its products spanning across 17 countries in the Asia-Pacific including Singapore, Cambodia, Brunei, Vietnam, Indonesia, Malaysia, Thailand, Myanmar, Philippines, Laos, China (Hong Kong and Macau), Australia, India, Sri Lanka, Japan, South Korea and Taiwan.

Over the years, IPS Securex has received several sales, business and branding awards and built an accomplished reputation in the security products and solutions industry. Some of its awards include the Enterprise 50 Award in 2009, the Singapore SME 500 Company Award in 2010, the Top 100 Singapore Excellence Award (Platinum) in 2013, the Asia Pacific Brands Award in 2014 and Singapore Corporate Award 2015 – Merit Award for Best Investor Relations (First-Year Listed Companies).

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This media release has been prepared by IPS Securex Holdings Limited (the "Company") and its contents have been reviewed by the Company's sponsor, United Overseas Bank Limited (the "Sponsor"), for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited (the "SGX-ST"). The Sponsor has not independently verified the contents of this media release.

This media release has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this media release, including the correctness of any of the statements or opinions made or reports contained in this media release.

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